



Eastern Underwriting Managers

ABOUT EASTERN UNDERWRITING MANAGERS

Eastern Underwriting Managers is a multiline MGA/Wholesaler located in Knoxville, TN. The focus for Eastern will be to provide solutions for small to medium size retail insurance agents with a quick quote turnaround time. We do not require a volume commitment or a fee to access our markets. Our markets will accommodate various industry segments and will be available in almost every state. Please take a moment to review the following product information and feel free to send an application or call our office for any additional information. We offer:

- Workers' Compensation**
- Commercial General Liability**
- Property**
- Professional Liability**
- Miscellaneous Errors & Omissions**
- Environmental/Pollution Coverage**
- Inland Marine**
- Excess/Umbrella**
- Business Owner's Policy**

We hope that we earn your business and become a valuable resource to your agency.

Sincerely,
Eastern Underwriting Managers

300 N FOREST PARK BLVD, STE 103
KNOXVILLE, TN 37919
TOLL FREE: (877) 327-3061
LOCAL: (865) 347-2220
FAX: (865) 312-9610

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marketing@easternunderwriting.com

Marketing & Product Guide

WORKERS' COMPENSATION PROGRAMS

PROGRAM HIGHLIGHTS:

- High Mod Factors – New Ventures Eligible
- Flexible Payment Options – Multiple Carriers
- Individual Account Underwriting
- Min. Prem. Non-Contracting \$1,000
- Min. Prem. Contracting \$1,500

ELIGIBLE CLASSES INCLUDE (but are not limited to):

Healthcare



- Assisted & Independent Living Facilities
- Continuing Care
- Home Healthcare
- Nursing Homes
- Rehab Centers
- Retirement Communities
- Skilled/Intermediate Care Nursing
- Surgical Hospitals

Auto Service Industries



- Body shops
- General Auto Service Stations
- Quick Lube
- Tire Dealers

WORKERS' COMPENSATION PROGRAMS

Artisan Contractors



- Concrete Construction
- Electrical
- Floor Installation
- HVAC
- Janitorial Services
- Landscaping
- Masonry Work
- Painters
- Plumbing

Additional Classes

- Garbage Haulers
- Local Trucking
- Restaurants
- Hotel/Motel
- Scrap Metal Dealers

SPECIALTY PROGRAMS

These programs include General Liability, Property, Professional Liability/E&O, Inland Marine, and Excess/Umbrella products.

General Contracting

- New Ventures Eligible
- Coverage for subcontractors
- Individual Account Underwriting
- Paper contractors accepted
- Min. Prem. Contracting \$1,250
- Coverages available for:
 - o Contractors' Equipment
 - o Leased/Rented Equipment
 - o Business Personal Property
- Optional coverages:
 - o Blanket Additional Insured
 - o Waiver of Subrogation
 - o Per Project Aggregate



Eligible Classes Include (but are not limited to):

- Commercial General Contractors
- Demolition Contractors
- Remodeling General Contractors
- Residential General Contractors
- Swimming Pool Contractors

Artisan Contracting



- New Ventures Eligible
- Multiple Carriers Available
- Individual Account Underwriting
- Min. Prem. \$500

Eligible Classes Include (but are not limited to):

- Carpentry
- Concrete
- Electrical work
- Excavation
- Fence Erection
- HVAC
- Insulation Work
- Masonry
- Painting
- Plastering or Stucco
- Plumbing
- Roofing
- Sandblasting
- Sheet Metal Work
- Landscapers
- Street or Road Paving

SPECIALTY PROGRAMS

Allied Healthcare

- Home Health Care
- Clinics
- Case Mgt.
- Nutritionist
- Imaging Centers
- Dieticians
- Cremation Service
- Respite Care
- Massage Therapists
- Medi Spas
- Pastoral Counseling/Family Counseling
- Pharmacies
- Physical Therapy
- Public Health Services
- Substance Abuse
- Speech Therapy
- Sports Trainers
- Testing Labs
- Vocational Schools



Inland Marine



- Logging Equipment
- Heavy Construction Equipment
- Builders Risk

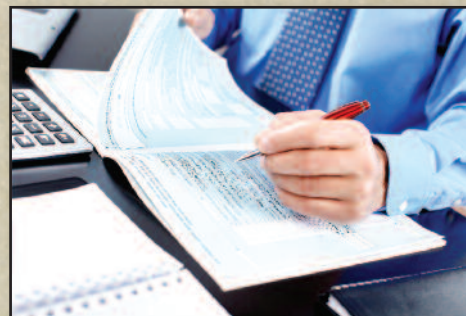
CO-OP Condo Buildings - Available in all states EXCEPT AK, AL, LA, TX, WI, & FL (excl. Wind)

- Apartment Buildings
- Co-Op Condo Buildings
- Mercantile buildings
- Office buildings
- Strip Malls



Miscellaneous E&O Coverage

- Actuary Consultants
- Alarm Monitoring Services
- Arbitrators/Mediators
- Benefit Consultants
- Bookkeepers
- Claim Adjusters
- Computer Consultants
- Credit Bureaus
- Escrow Agents
- Forestry Consultants
- Insurance Inspections
- Liquidators
- Management Consultants
- Process Servers
- Staffing Firms
- Staffing Firms
- Testing Labs
- Travel Agents



SPECIALTY PROGRAMS

Environmental Liability/Pollution



- Engineers & Laboratories
- Environmental Consultants
- Environmental Contractors
- Environmental Facilities
- Manufacturers of Environmental Products
- Non-Environmental Contractors
- Non-Environmental Sites/Facilities

Architects & Engineers Professional Liability

- Architects
- Chemical Engineers
- Civil Engineers
- Consulting
- Draftsmen
- Electrical Engineers
- Environmental Site Assessment
- Environmental Testing
- HVAC Engineers
- Land Surveyors
- OSHA Inspectors
- Product Testing
- Safety Inspectors
- Sanitary Engineers
- Soil Engineers
- Structural Engineers



Additional Classes

- Amusement Centers
- Auto Repair
- Boat Dealers
- Bowling Lanes
- Caterers
- Dry Cleaners
- Electronics Stores
- Event/Wedding Planners
- Hardware Stores
- Hotels/Motels
- Laundries
- Liquor/Wine Stores
- Musical Instrument Stores
- Parking-Public/Private
- Pet Stores
- Restaurants
- Shopping Centers



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specialtylines@easternunderwriting.com OR wcnewbusiness@easternunderwriting.com